



**Call for expression of interest for recruitment  
Chief Investment Officer**

The Hellenic Financial Stability Fund ("Fund"), is a Legal Entity of Private Law, established by Law 3864/2010. The Fund is headquartered in Athens and its duration is set to June 30th, 2020, with the possibility of renewal following a decision by the Minister of Finance. The Fund intends to recruit a **Chief Investment Officer**. The executive will be selected on the basis of an assessment of qualifications and will be recruited under a private-law, fixed-term contract, renewable. The remuneration will be determined according to candidate's qualifications and experience and the Funds internal policies. The staff of the Fund has a duty of loyalty to the Fund and a duty of strict confidentiality according to the provisions of Law 3864/2010, as in force. The staff of the Fund may not be employed by credit institutions under the supervision of the Bank of Greece or to legal persons belonging to the same group as those credit institutions for three (3) months from the retirement or for any reason expiring in the Fund.

**Position requirements and qualifications:**

- 16 years of previous experience in Investment Banking, Consulting /Advisory services or relevant corporate role with a focus in banking & capital markets experience in Greece, Europe or emerging markets and significant exposure to equity transactions.
- Previous experience at senior level as Executive or Director with direct responsibility for investment transactions and management of portfolio companies.
- Exposure to senior (C-Level/Board) decision making (having reported to or directly supported decision making at those levels).
- Substantial track record in the areas of corporate finance, M&A, strategy and corporate restructuring.
- Significant management experience, overseeing teams of senior staff with diverse skills and responsibilities and a track record of delivering results against demanding deadlines.
- Understanding of European regulatory framework and its requirements

**Main responsibilities:**

- Is responsible for the evaluation, negotiation, and execution of all major transactions (equity and other) for HFSF and its portfolio banks including Share Capital Increases, Mergers & Acquisitions, asset and portfolio sales.
- Manages all transaction related activities performed by the HFSF as principal throughout the deal cycle (origination, structuring, valuation, negotiation, due diligence and execution) and is responsible for the effective and timely execution of these for HFSF.
- Proposes and executes the divestment strategy of the HFSF in relation to its holdings (portfolio banks)
- Mandates and manages external financial advisors (investment banks and strategy consultants) assisting the HFSF in the evaluation & execution of such transactions (sell side processes, capital raisings, mergers & acquisitions, etc)
- Negotiates and agrees restructuring principles with all stakeholders (Banks, HFSF, EC, DG Comp, IMF, ECB, ESM) and assesses restructuring plans submitted by systemic banks in order to propose their approval to the Executive Board and General Council of HFSF.
- Is responsible for the monitoring of the strategy and performance of portfolio banks against set objectives (3YR business plans, restructuring plans etc) and reports issues to the Executive Board / General Council advising them on key decisions and corrective actions.
- Proposes and negotiates frameworks for the capital support of Greek banks (recapitalization framework and tools) and provides technical assistance and expertise to HFSF and external stakeholders on matters relating to financial structures and instruments related to HFSF's mission in managing its assets or providing capital support to portfolio banks.
- Oversees compliance of portfolio banks to the Relationship Framework Agreements provisions, timelines and requirements.
- Maintains and manages relationships with investors, investment banks and international financial institutions promoting the strategy and mission of the HFSF.



Ταμείο Χρηματοπιστωτικής Σταθερότητας  
Hellenic Financial Stability Fund

- Develops and maintains efficient processes and controls within the Investment Division to ensure compliance with internal and external policies, procedures, laws and regulations.
- Conducts regular performance reviews, addressing properly and timely all development and training needs of the Division's staff members.
- Responsible for the performance of the Action plans of each BY that are owned by the Division
- Working with team to get the best performance

Interested parties are requested to send a detailed curriculum vitae (CV) to the e-mail address below by 21/05/2018, together with a cover letter describing their motivation and fit for the job. Applications must be sent electronically to the e-mail: [hr@hfsf.gr](mailto:hr@hfsf.gr) under the heading "Hellenic Financial Stability Fund - CIO". All requests will be assessed under strict confidentiality. Only candidates who fulfil the profile will be contacted to proceed to the next step.