



30/01/2018

**Call for expression of interest for recruitment of  
an executive in Bank's Strategy**

The Hellenic Financial Stability Fund ("Fund"), is a Legal Entity of Private Law, established by Law 3864/2010. The Fund is headquartered in Athens and its duration is set to June 30th, 2020, with the possibility of renewal following a decision by the Minister of Finance. The Fund intends to recruit an executive in Bank Strategy. The executive will be selected on the basis of an assessment of qualifications and will be recruited under a private-law, fixed-term contract, renewable. The remuneration will be determined according to candidate's qualifications and experience and the Funds internal policies. The staff of the Fund has a duty of loyalty to the Fund and a duty of strict confidentiality according to the provisions of Law 3864/2010, as in force. The staff of the Fund may not be employed by credit institutions under the supervision of the Bank of Greece or to legal persons belonging to the same group as those credit institutions for three (3) months from the retirement or for any reason expiring in the Fund.

**Position summary:**

The Strategy Executive reports to the Chief Investment Officer (CIO) of the Fund and is responsible for leading the operations of the strategy unit and provide strategic analysis and insight in relation to the strategic initiatives of the portfolio banks.

**Position requirements and qualifications:**

- Minimum eight (8) years of previous experience in Strategy Consulting / Financial advisory services or relevant corporate strategy role in Greece, Europe or SEE.
- Previous experience at senior level with direct responsibility for the delivery of strategic projects
- Exposure to senior (C-Level/Board) decision making (having reported to or directly supported decision making at those levels).
- Substantial track record in the areas of strategy, corporate finance and possibly corporate restructuring
- Analytical and strategic thinking, able to develop and if necessary produce complex analysis to support decision making
- Complimentary expertise in the areas of M&A, valuation, financial due diligence, transaction support, financial / business modelling, will be considered a plus
- Strong project management skills, able to manage the work product of more junior staff and synthesize them into a cohesive deliverable under demanding deadlines
- Advanced communication and presentation skills, able to produce insightful and



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sophisticated reports and communicate complex information clearly and concisely

- Degree in Finance or related discipline is essential, with a postgraduate degree strongly desirable.
- Understanding of the Greek and European banking sector strategic challenges
- Excellent command of the English language including financial terminology

**Main responsibilities:**

- Assist the CIO in the review and critical evaluation of all business strategy decisions including 3YR business plans, budgets, bank reorganizations /transformations and any other strategic initiatives discussed at the strategy committee/BoD of the HFSF portfolio banks
- Identify and prioritize key business initiatives to aid restructuring of portfolio banks as part of their yearly business planning cycle (e.g update of 3-Year Business Plans, yearly budgets, capital and funding strategy etc)
- Monitor the strategy and business performance of portfolio banks against set objectives and/or agreed initiatives and report issues to the CIO advising on key decisions and proposing corrective actions
- Research and prepare strategic and operational best practices, benchmarks and other strategic insights to promote banks' turnaround & drive critical discussion at the BoDs of portfolio banks
- Manage external strategy and/or financial advisors (investment banks and strategy consultants) assisting the HFSF in the evaluation & execution of strategic and/or benchmarking exercises as required

Interested parties are requested to send a detailed curriculum vitae in English, to the address mentioned below by 09/02/2018, together with a letter stating the reasons they believe that they are suitable for the job. Applications must be sent electronically to e-mail: [hr@hfsf.gr](mailto:hr@hfsf.gr) under the heading "Hellenic Financial Stability Fund". All requests will be assessed under highest confidentiality. Only candidates who fulfil the profile will be contacted in order to proceed to the next step.